



ANDREW COLLINS

CareerSource, Chief Operating and Financial Officer

Andrew Collins is Chief Operating and Financial Officer of CareerSource Florida, Inc., the nonprofit, public-private policy and investment board of business and government leaders charged with guiding workforce development for the state of Florida. In this role, Mr. Collins oversees the \$300 million annual budget for Florida's workforce system and provides policy guidance for investments that support the board's emphasis on data-driven decision-making, performance and outcomes.

Mr. Collins has nearly 20 years of experience working for the state of Florida. Prior to joining CareerSource Florida, he oversaw Financial Monitoring and Accountability for the Department of Economic Opportunity. He was responsible for the development and execution of annual monitoring plans for nearly 500 agency grantees and sub-recipients with oversight of more than \$989 million. He previously served in the Division of Property Tax Oversight for the Florida Department of Revenue, overseeing budget reviews, the central assessment of railroads and statewide ad valorem tax roll approval.

Mr. Collins lives in Tallahassee with his wife and two sons. He has master's degrees in Applied Economics and Public Administration.



BETH CICHETTI, CEcD

Florida Economic Development Council, Executive Director

Beth is also the founder and principal of Beth Kirkland Consulting, LLC, an economic and business development consulting and management services firm. Beth Kirkland Consulting provides management services and economic development expertise for communities and professional associations, such as the Gadsden County Development Council and the Florida Economic Development Council. Additionally, the firm works with civil and architectural professional services firms supporting commercial and industrial business development and workforce training.

A Floridian since 1986, Beth has over 25 years of economic, community and workforce development experience in defense, healthcare, information technology, transportation and logistics, and advanced manufacturing. The firm has successfully guided strategic planning for multiple communities, organizations and airports.

Beth Kirkland Consulting, LLC has served communities that have announced jobs in the sectors of IT, Healthcare, Energy, Advanced Materials, Warehousing/Distribution, Transportation Solutions, Backoffice and Manufacturing. These jobs have occurred in rural and urban markets, at airports, and as greenfield and expansion projects. Each project required unique and innovative solutions in the areas of workforce training, infrastructure, permitting and financing. Beth resides in Tallahassee with her husband, Mark. Together they enjoy five adult children and four beautiful grandangels.



TODAY'S PANEL

NORTHERN TURNPIKE CORRIDOR
Task Force Meeting #4 • February 12, 2020



VALERIE M. PIANTA

Hernando County Office of Economic Development, Economic Development Director

Ms. Pianta joined the Hernando County Office of Economic Development in 2002. As Director of Economic Development her areas of responsibility include the Brooksville - Tampa Bay Regional Airport & Technology Center, Tourism and Economic Development which includes business recruitment, retention and expansion. Valerie serves as the Chairperson for the Hernando PACE Center for Girls, is past Chair of the Tampa Bay Partnership Economic Development Practitioners Committee, a graduate of Leadership Hernando, and serves on several other community committees.

Throughout her career, Ms. Pianta has worked for AT&T, Intermedia Communications and WorldCom in business to business sales, marketing and consulting. A New Jersey native, Ms. Pianta moved to Florida in 1989. She is married with four children and one granddaughter.



TOM RYAN

Pasco Economic Development Commission, Director of Business Development

Tom is responsible for business development of new and expanding office, technology, and industrial related businesses and parks. His responsibilities also include coordinating strategies to support economic development efforts in targeted areas, including, confidential site analysis, regulatory assistance, compiling location data and incentive programs. Tom holds a B.A. in Communication Management from the University of Dayton.